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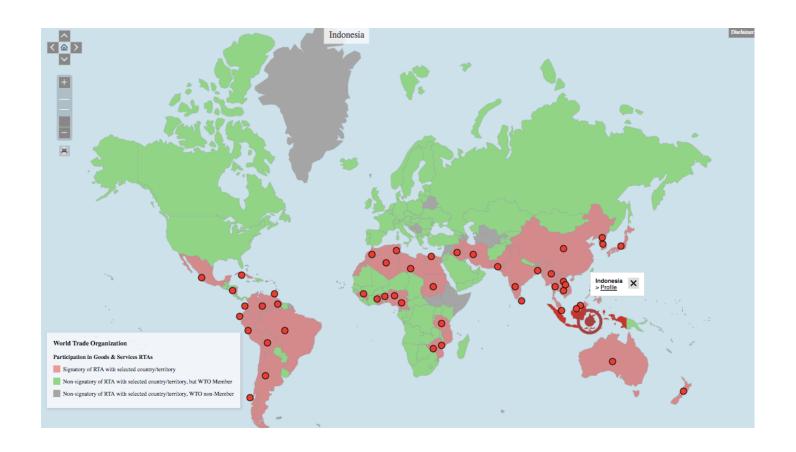
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Definition

- In the WTO (World Trade Organization), Regional Trade Agreements (RTAs) are defined as reciprocal trade agreements between 2 or more partners.
- They include free trade agreements and customs unions.



***ASEAN - Members**

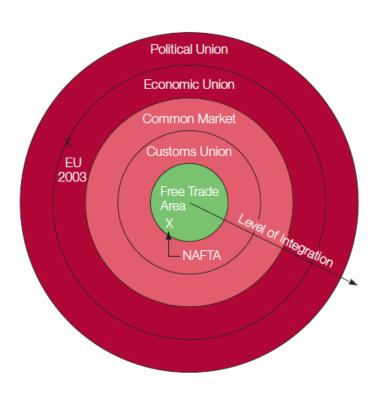


4 Pillars of the ASEAN Economic Community (AEC)

ASEAN ECONOMIC COMMUNITY

Single Market and Production Base	Competitive Economic Region	Equitable Economic Development	Integration into the Global Economy
1.Free Flow of Goods 2.Free Flow of Services 3.Free Flow of Investment 4.Free Flow of Capital 5.Free Flow of Skilled Labor 6.Priority Integration Sectors 7.Food, Agriculture & Forestry	Competition Policy Consumer Protection Intellectual Property Rights Infrastructure Development Taxation E-Commerce	SME Development Initiative for ASEAN Integration	Coherent approach towards external economic relations Enhanced participation in global supply networks

***AEC- Levels of economic integration**



- (1) Free Trade Area: Barriers to goods and service are removed
- (2) Custom Union: (1)+common external trade policy removed
- (3) Common Market: (2)+factors of production, labor, capital, immigration have no restriction
- (4) **Economic Union**: (3)+common currency, harmonization of members' tax rate and common monetary and fiscal policy

AEC vision: Free Trade Area => Common Market or Economic Union

Source: Global Business Today 9e.-Chapter 9

Achievement of ASEAN

➤ Tariff reduction E.g.2002.1 → tariffs 5%

Difficulties of ASEAN (Take Indonesia as an example)

- Free Flow of Trade Service:
 - No commitment to address behind-the-border issues such as interconnection for telecom services or access to ATMs for banking.
 - Example: Availability and quality of infrastructure is still lacking in Indonesia
 - Differences in law and regulations among member countries



Difficulties of ASEAN (Take Indonesia as an example)

- Free flow of goods:
 - Hindered by the use of non-tariff measures(NTMs)
 - a) Voluntary approach to reduce NTMs
 - b) Without monitoring system
 - →No incentive to improve

Table 5.1. Comprehensiveness of Indonesian Non-tariff Measures

Number	Comprehensiveness	Number
1	Total NTM-related regulations	199
2	Total NTMs reported to the WTO	296
3	Total number of coded NTMs	638
4	Total affected products (HS lines, national tariff lines)	
	a. Total number of affected products	6,466
	b. Share of the number of affected products to the number of total	
	products (%)	64.58%
5	Total issuing institutions	14

Source: Authors' calculation based on the newly constructed 2015 NTM database ASEAN-ERIA-UNCTAD raw data.

Difficulties of ASEAN (Take Indonesia as an example)

Free flow of skilled labor

- Unskilled labor is more useful than skilled labor in ASEAN Example: Large inflow of workers at management level into Indonesia.

Politics

- Domestic political conflicts=>Weak and Unstable Governments
- Most member countries' protectionist stances.

Example: Frequent Regime Turnover of Presidency and Corruption in Indonesia

- * RCEP: Regional Comprehensive Economic Partnership
- Members

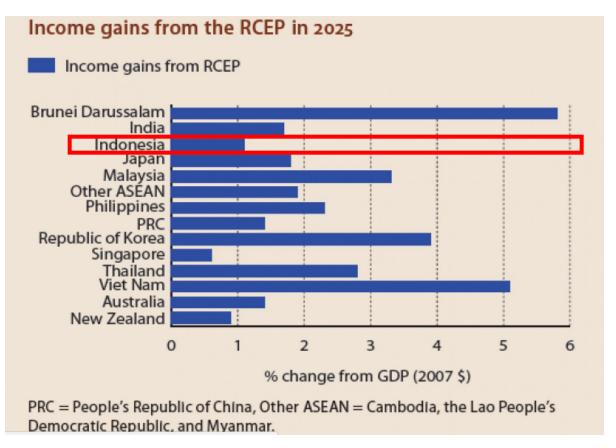


RCEP current status:

- > June 2016: Agree with 80% of goods tariff concessions.
 - → 65% tariff eliminated into force immediately
 - → 15% tariff elimination will happen over a period of 10 year
- July 2017: Constitute a Working Group on government procurement.
 - → market access and national treatment with equal treatment of foreign and local firms.
 - → India would not given in to the demands from these countries for equal treatment.
- As the growth of large countries such as China, India, and Indonesia will reach \$ 100 trillion in 2050.



RCEP – Expected GDP Growth:



2. OBOR

- The Silk Road Economic Belt and 21st Century Maritime Silk Road=>The Belt and Road initiative (OBOR)
- Anticipated cumulative investment: US\$4 trillion to US\$8 trillion
- Purpose: Enhancing global supply chains by infrastructure projects
- a) 130 projects, 250B USD transportation
- b) Jakata<->Bandung HSR 5.1B USD
- c) Container terminal facilities in Batam



The reviving of the Silk Road

Infrastructure projects being planned and undertaken as of December 2015 in China's Belt and Road initiative.



2. OBOR

Indonesia benefit from OBOR

- Better Infrastructure and logistics
- Bring in Trade and investments
- Education and employment
- •Enable local companies to compete globally

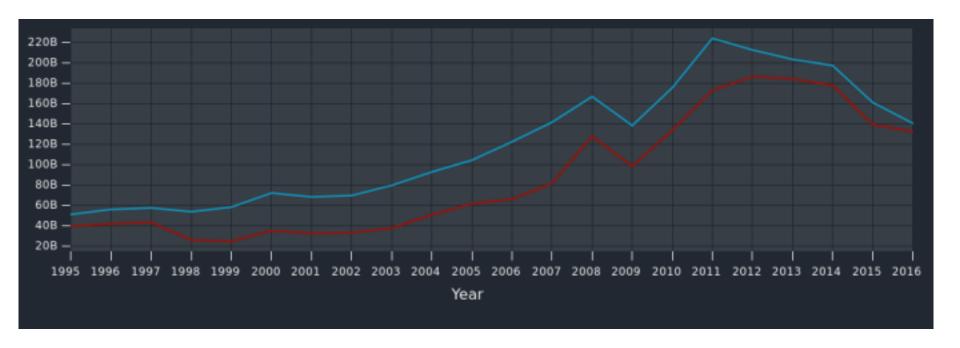
Questions behind

- Deep-rooted corruption, especially big money in OBOR?
- Politics Environment Stability of Indonesia?
- China engineering quality?
- •China imperialism? US, Russia against?



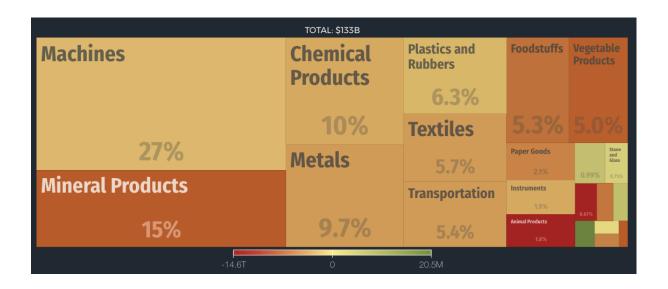
Trade balance

Export — Import



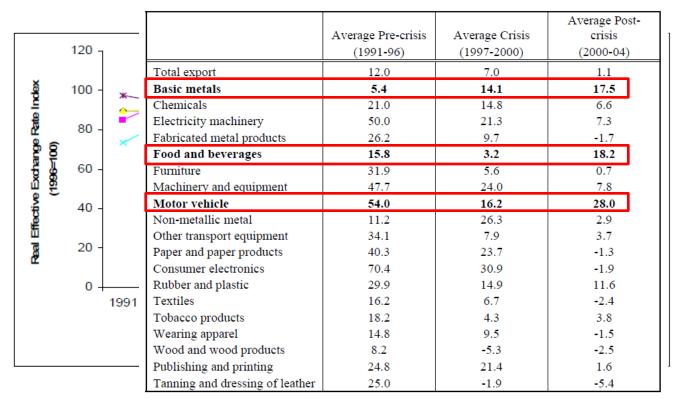
Import

- Regional imports: China, Singapore
- Priorities domestic agriculture.
- Controls imports through the issuance E.g.: SNI
- Increased the excise tax.



Export

- Competitive depreciation with trade competitors
- Firm production cost (imported material cost)
- Labor and Resources



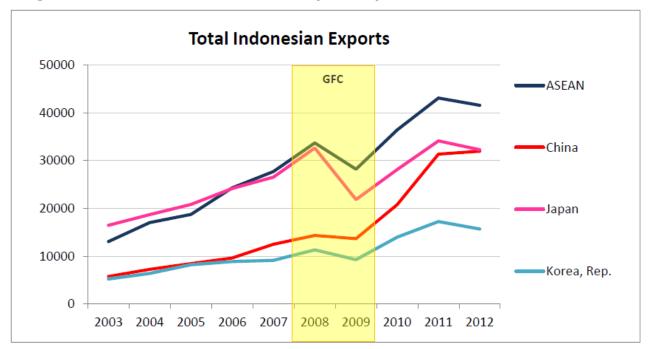
Export

Negative Trend: 2008~2009

Comparative advantage

China: after 2009

Average tariff rate: 9.8->0.1% (2010)



Export:



- Fossil Fuels, machinery, transportation equipment and manufactures
- Relax export ban on raw minerals (Jan, 2017) => reduction fiscal revenue

4. Analysis

- *** Textile Industry**
- Indonesia Australia relationship
- > In 2015:

Contribution to Indonesia Economy

- 6.7% of total production value
- 1.2% of Indonesia GDP

Global Position

- 10th among leading textile and apparel exporters
- Market share of 1.8%

- Big challenges:
- Highly dependent on raw material imports



- 99.2% of Indonesia's raw cotton needs are met by imports
- In 2015, Indonesian textile industry spent \$8 billion USD to import raw materials

High energy prices

- Electricity and natural gas: 24-30% of the sector's production cost
- The electricity rate in Indonesia: \$10.5 cent USD per kWh
- Gas prices around \$8.3-\$9.3 USD per MMBtu, far higher than that of Vietnam with \$7.5 USD per MMBtu

MMBtu (million British thermal unit)

Lack of trade diplomacy

- The EU – which is Indonesia's fourth-largest trading partner – imposes duties of between 11% and 30% on Indonesian textile imports as Indonesia is not engaged in free trade partnerships with them.

Inefficient and aging technology

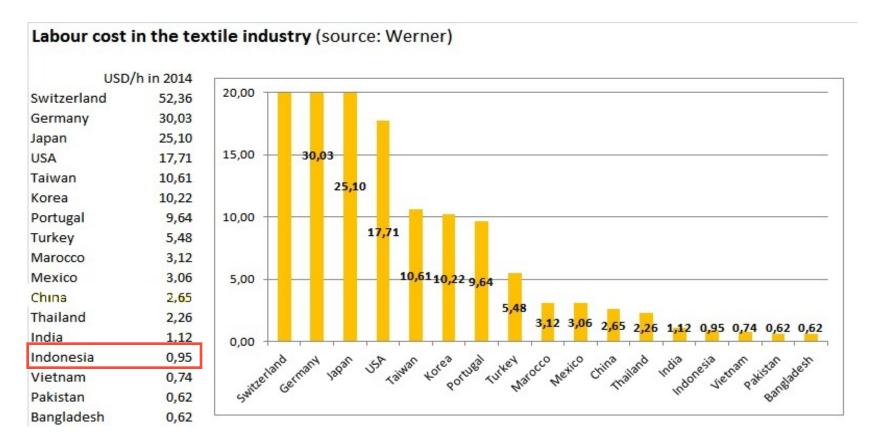
- Still use old, inefficient machinery and technology
- \$5 billion USD to \$6 billion USD is required to rejuvenate existing machinery and equipment

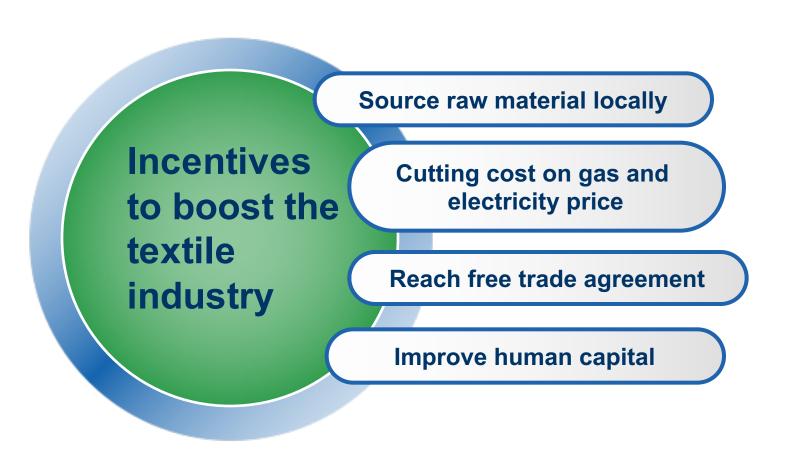
> Increased competition

- Indonesia accounts for 1.8% of global textile market share while Vietnam accounts for 3.6% and Bangladesh is 4.05%.
- Success in trade diplomacy with the EU
- Low energy prices, newer machinery, longer working hours

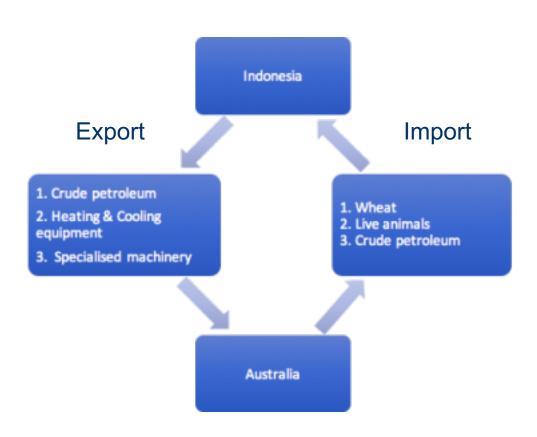
Labor cost

Rising minimum wages -> foreign company turn their back on Indonesia





4. Analysis - Australia and Indonesia



4. Analysis - Australia and Indonesia

Indonesia's global merchandise trade relationships

Indonesia's principal export destinations, 2016		Indonesia's principal import sources, 2016	
1 China	11.6%	1 China 22	2.7%
2 United States	11.2%	2 Singapore 10	0.7%
3 Japan	11.1%	3 Japan	9.6%
12 Australia	2.2%	8 Australia 3	3. <i>9</i> %

Reasons:

- 1.Australians' lack knowledges of Indonesia and a pronounced mistrust of our northern neighbour.
- 2. Australia's ban on live cattle export in 2011.
- 3. Strong reliance on natural resource export, Indonesia and Australia are actually competitors rather than collaborators.



→ Indonesia-Australia Comprehensive Economic Partnership Agreement

5. CONCLUSION

- Increase investment (FDI)
- Help members to further develop trade
- Enhance developing countries education
- Increase employment rate
- Improve economic growth



